Proposed Amendments to the Interest Act

FINAL REPORT OF THE WORKING GROUP

PRESENTED BY

PROF. THOMAS TELFER

THE UNIVERSITY OF WESTERN ONTARIO

UNIFORM LAW CONFERENCE OF CANADA HALIFAX, N.S. AUGUST, 2010

Overview of Presentation

- 1. Origins of Act
- 2. What's so "interesting" about the Canada Interest Act?
- 3. Function of *Interest Act* and overview.
- 4. Background to Final Report.
- 5. Recommendations of Working Group.

1. Origins of *Interest Act*.

Federal jurisdiction over matters relating to interest pursuant to s. 91(19) of *Constitution Act 1867*.

- Provisions of the Interest Act first enacted in between 1880 and 1900.
- No comprehensive review leading to substantive overhaul of legislation
- "hopelessly dated"; "functionally dead"

2. What's so "interesting" about the *Interest Act*?

- Important to understand whether the *Interest Act* still has a role to play.
- How relevant is the *Interest Act* to modern lending practices?
- Drafters of *Interest Act* could not have anticipated:
 - modern lending practices such as short term mortgages with long amortization periods or credit cards.
 - Emergence of provincial legislation

• Emergence of provincial legislation dealing with:

- cost of credit
- consumer protection
- Unconscionability

2. What's so "interesting" about the *Interest Act*?

- At very early stage the Working Group concluded that *Interest Act* remained relevant to modern commercial and consumer lending practices.
- The Final Report that we recommend amendments to various provisions to improve the legislation rather than repeal.
- Before examining specific amendments, the presentation will provide an overview of the legislation.
 - What is purpose of Act?

3. Function of Interest Act and Overview

s. 2 freedom of K principle

- s. 3 default rate of 5%
- s. 4 disclosure regime for non-mortgage transactions
- s. 6 a disclosure regime for mortgages

s. 8 prevents mortgage lenders from increasing the rate of interest on default.

 s. 10 provides individual mortgagor with repayment rights to repay their mortgage after five years

4. Background to Final Report.

Preliminary Background Paper, 2007

- Paper describes the present state of the law and the purposes of the various parts of the Act as initially conceived by drafters
 o comparison the commercial reality of today.
- Paper examined extensive case law and demonstrated that many areas of the Interest Act jurisprudence remained unsettled.
- Paper also concluded that some aspects of the Interest Act have never the subject of a reported or unreported case.

4. Background to Final Report

Working Group Preliminary Report, 2008

- Preliminary work: to consider whether the provisions of the *Interest Act* were duplicated in provincial or territorial legislation
- Comprehensive review of all territorial and provincial legislation that dealt with
 - o interest rates
 - Cost of credit disclosure
 - Unconscionable transactions

• Preliminary Report 2008:

- Does not recommend repeal.
- Recommends retention of provisions with certain amendments
- Repeal of s 6 only if provincial legislation strengthened
- Consult on operation of s. 10

4. Background to Final Report

Working Group Consultation 2009

- Consultation letter sent to 99 organizations including
 - o Banks,
 - o organizations representing financial institutions,
 - o branches of the CBA, consumer groups,
 - o credit counseling organizations, government ministries.
 - 3 responses received

5. Working Group's Final Report

• Propose a Draft Model Amending Act which attached as Appendix A to our Report

Recommendations take into account

- Consultations
- Study of Interest Act jurisprudence
- Provincial and territorial legislation



Current Provision

- s.2: freedom of K
- s.3: default rate
- s.4: disclosure non-Mtg
- s.6: disclosure Mtg
- s.8: penalties
- s. 10 mtg repayment right

Amendment: Yes/No

- s. 2: No
- s. 3: Yes
- s. 4: Yes
- s. 6: Yes
- s. 8: Yes
- s. 10: No

Section 2: No Change

- Section 2 permits parties to stipulate any rate of interest
- Section 2 embraces principle of Freedom of Contract
- Principle is subject to any other restrictions found in Interest Act or any other law
- Represents the antithesis of usury legislation which seeks to cap interest rates
- Section represents an important principle:
- Recommendation: No Change

Section 10: No Change

- In 1880 common practice was long term mortgages that matched amortization period.
- Borrowers paid significant penalties if they wanted to repay early
- s. 10(1) enacted to enable a borrower to repay at end of five years by tendering principal and interest and 3 months interest.
- Problem of how to deal with current practice of short term mortgages resolved by *Potash v. Royal Trust*, [1986] 2 S.C.R. 351.
- *Potash* has been adopted as the standard practice in residential real estate.
- Recommendation: No Change

Section 3: Amendment

- Current provision provides a default rate of 5% wherever interest is payable by an agreement or by law.
- Rate established in 1900 as reflective of economic conditions at turn of the century.
- Working Group concluded that default rate should be tied to a market rates.
- Recommendation: amend s. 3 to include a defined market rate using language used in a number of federal regulations.
- Recommendation: amend s. 3 to specify that default mode of calculating interest will be simple interest rather than compound interest.

Section 4: Amendment

- Disclosure regime for non-mortgage loans
- Current provision provides that where interest is payable for a period of less than 1 year
- E.g. 2% per month; 2% per week.
 - No interest exceeding default rate of 5% shall be charged
 - Unless the contract contains
 - "express statement of the yearly rate...."
 - Purpose: prevent lenders charging interest on a weekly or daily basis without disclosing annual rate

Section 4: What must be Disclosed

• Current version of s. 4 does not indicate what form of annual interest rate must be disclosed

• Problems: what must be disclosed?

- Effective rate of interest 2% per month = 26.8 per cent?
- Nominal rate 2% per month= 24%?
- Jurisprudence divided on this point

• Recommendation:

• Addition of s. 4(2) to require lenders to disclose effective rate of interest when s. 4(1) applies to transaction.

Section 6 Amendment

• Original provision added in 1880 to deal with deceptive mortgage transactions.

• Where mortgage is being re-paid on 1 of 3 repayment types:

• Lender must disclose the amount of principal and the rate of interest chargeable on the money, calculated yearly not in advance.

• Without proper disclosure lender not entitled to <u>any</u> interest.

Section 6

• Repayment plans

- Sinking fund
- An allowance of interest on stipulated repayments
- Blended payments

No clear judicial interpretation of first two plans

• Recommendation:

- Eliminate
 - × Sinking fund
 - × An allowance of interest on stipulated repayment

• Revised Scope of s. 6

• Restrict s. 6 to blended payment type mortgages

• As case law has left meaning of blended payments ambiguous we recommend clarifying meaning of blended payments in s. 6

• Revised Penalty

- Current penalty will deprive lender of all interest for non-disclosure
- o Courts have been reluctant to impose this penalty
- Recommendation: Lender be restricted to interest at the annual rate in mortgage, compounded yearly

Section 8 Amendment

- Applies only to mortgages and can be traced to 1880
- Provision prevents a lender from increasing rate of interest on default.
 - E.g. Contract provides 10% annual rate and on default this is increased to 15%
 - Borrower also had an obligation to pay \$800 fine on default
- Pre dates consumer transactions as well as unconscionability doctrine and unconscionability legislation
- Tension between protecting borrowers and enabling parties to freely negotiate mortgage transactions

Section 8 Amendment

• Should s 8 apply equally to consumer and commercial borrowers?

• If the commercial lender has adequately disclosed to a commercial borrower

• the increased rate of interest after default

o and there is no allegation of inequality of bargaining power

• should s. 8 stand in the way of the transaction?

Section 8 Amendment

- <u>**Commercial borrower**</u> may have diversified commercial portfolio of property and will be better informed.
- **Recommendation**: s. 8 should no longer apply to this type of transaction.

Borrower giving a mortgage over a principal residence.

- May be sole asset, the principal residence, to charge with mortgage
- Inability to diversify risk; inequality of bargaining power
- **Recommendation:** s.8 should be restricted to a mortgage on a principal residence